# Translational Research for Food Innovation Program in Thailand

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15 November 2023



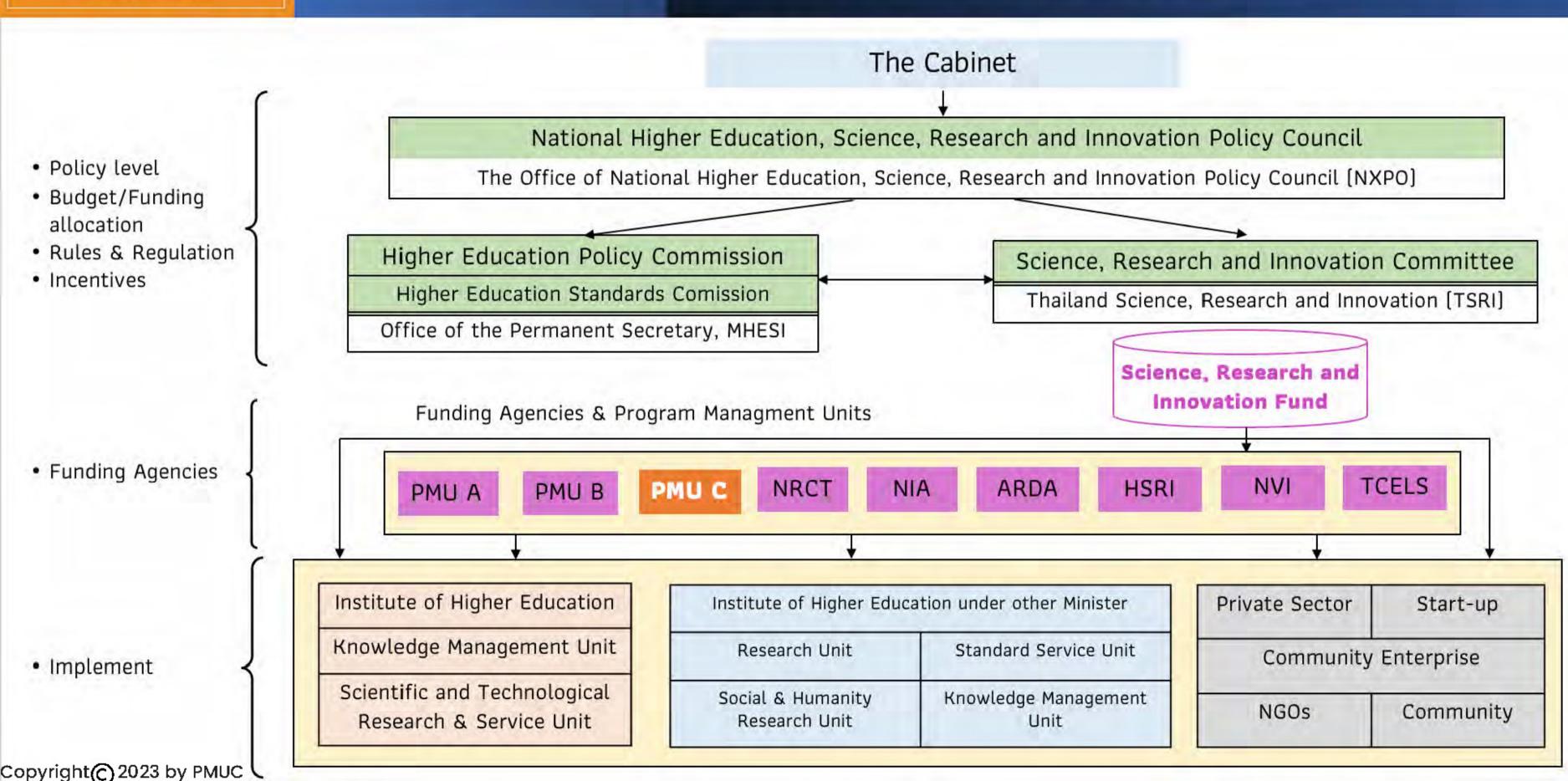


## Program Management Unit for Competitiveness: PMUC

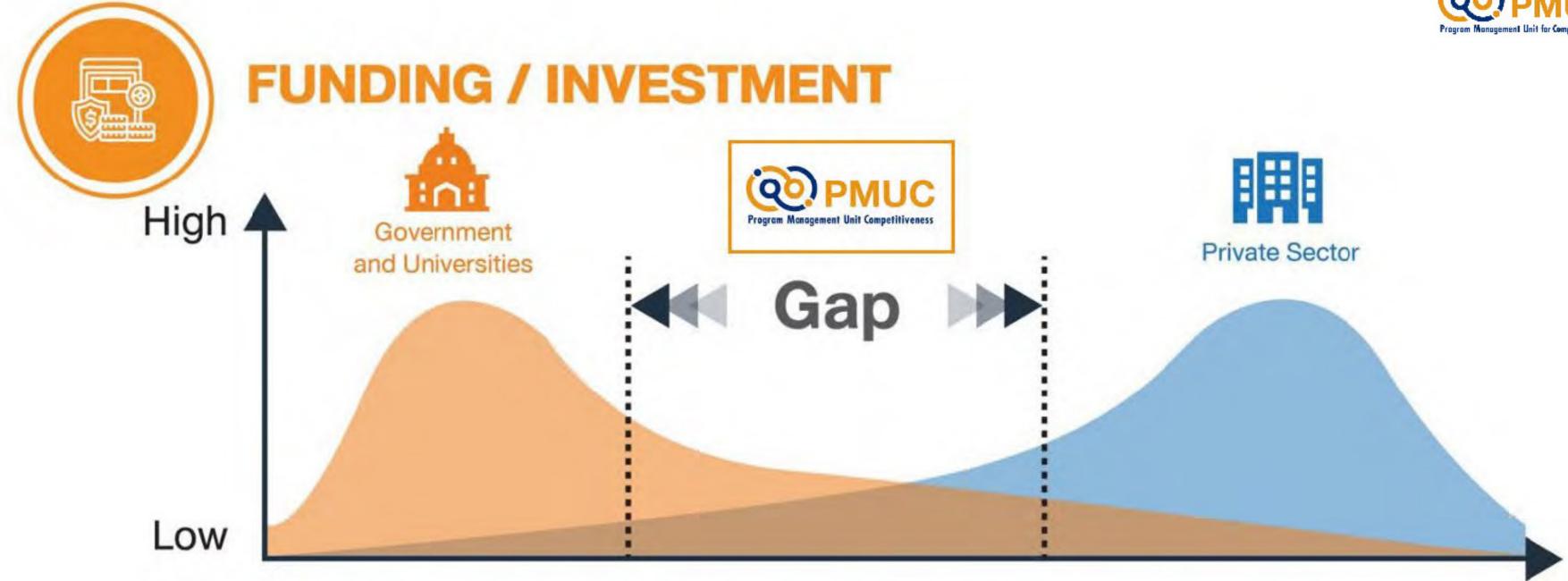
PMUC has a mission to administer research fund to enhance the nation's competitiveness by fostering collaboration between the public and private sectors in Thailand and from abroad and advancing research outputs to market.



## Higher Education, Science, Research and Innovation System







## **MANUFACTURING-INNOVATION PROCESS**





#### **Technological Development**

#### **Market Evolution**





IRL 1 Concept



IRL 2 Components



IRL 3 Completion



IRL 4

Chasm

IRL 5

Competition

IRL 6

Changeover

- Scale up
- **Enabling** Technology
- Prototype Testing /
  - standard

**Complicated Technology** 

**Basic** Research

Prove Feasibility



Technology





Technology



System

System Test, Launch Operation











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#### Program Management Unit for Competitiveness (PMUC)

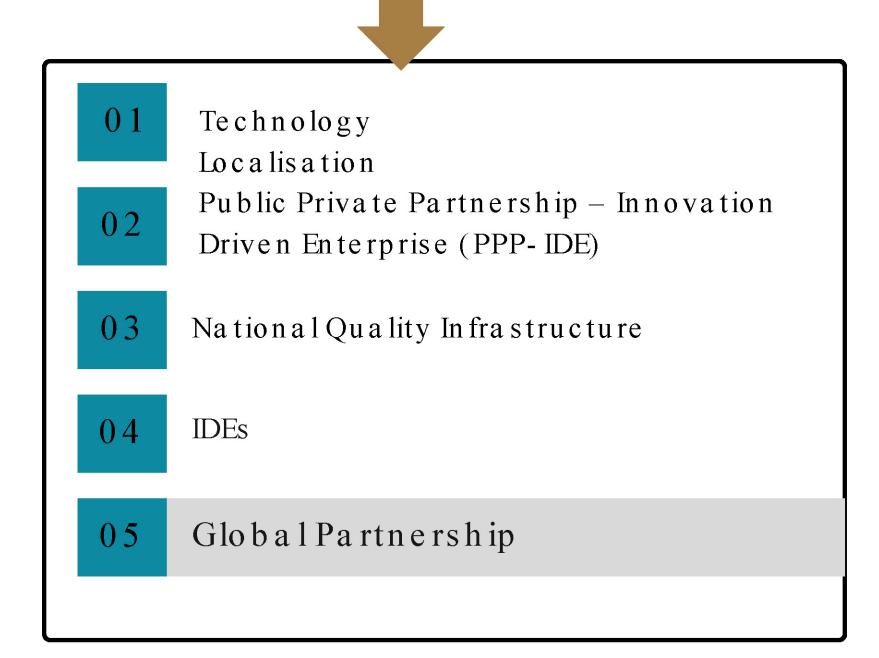


#### Focused Industrial Sectors



- Functional ingredient, High Valued
  Agricultural Products & Health Foods
- 02 Health & Medicine
- 03 Bioenergy, Biochemical & Biomaterials
- 04 Tourism & Creative Economy
- 05 Digital Platform
- 06 Circular Economy of Thailand
- 07 Future Mobility, Robotics & Automation
- 08 Logistics

#### Industrial Enabling Programmes





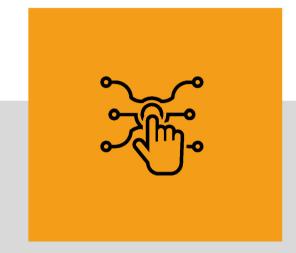
### FOCUSED PARTNERSHIPS

From our strategic roadmap, the funding will be allocated to these following types of partnerships.



Technology partnership

- Tech transfer/utilisation
- Technology search
- Opportunity studies
- Selection & Planning
- Legal Aspect/Funding
- Standard



Market dev.
partnership

- Growing current market
- Moving into new market segment
- Expanding into new geographical market



Investment partnership

- Angel/VC/CVC global network
- Deep-Tech fundraising
- Mergers &
   Acquisitions (M&A)



Entrepreneur & talented partnership

- Tech Startups
- SMEs
- IDE (Start & Scale)

## PMU-C UNIVERSAL LINK (UL): Global Ecosystem Expansion

A universal strategic linkage acceleration through integration of Thai & global innovation ecosystem

Goal: Accelerating 1,000 selected solutions annually (Outbound & Inbound)

Global
Corporates
Intl. Acceleration
VC/CVC Funds

PMU-C UNIVERSAL"LINK" (UL) PLATFORM

- Screening
- Analysis
- Matchmaking
- Capacity Building

Core Strategic Development

- Build & Boost startups/IDEs
- Integrated Global Ecosystem
- Systematic Pipeline programs

Tech Link

Market Link

Investment Link

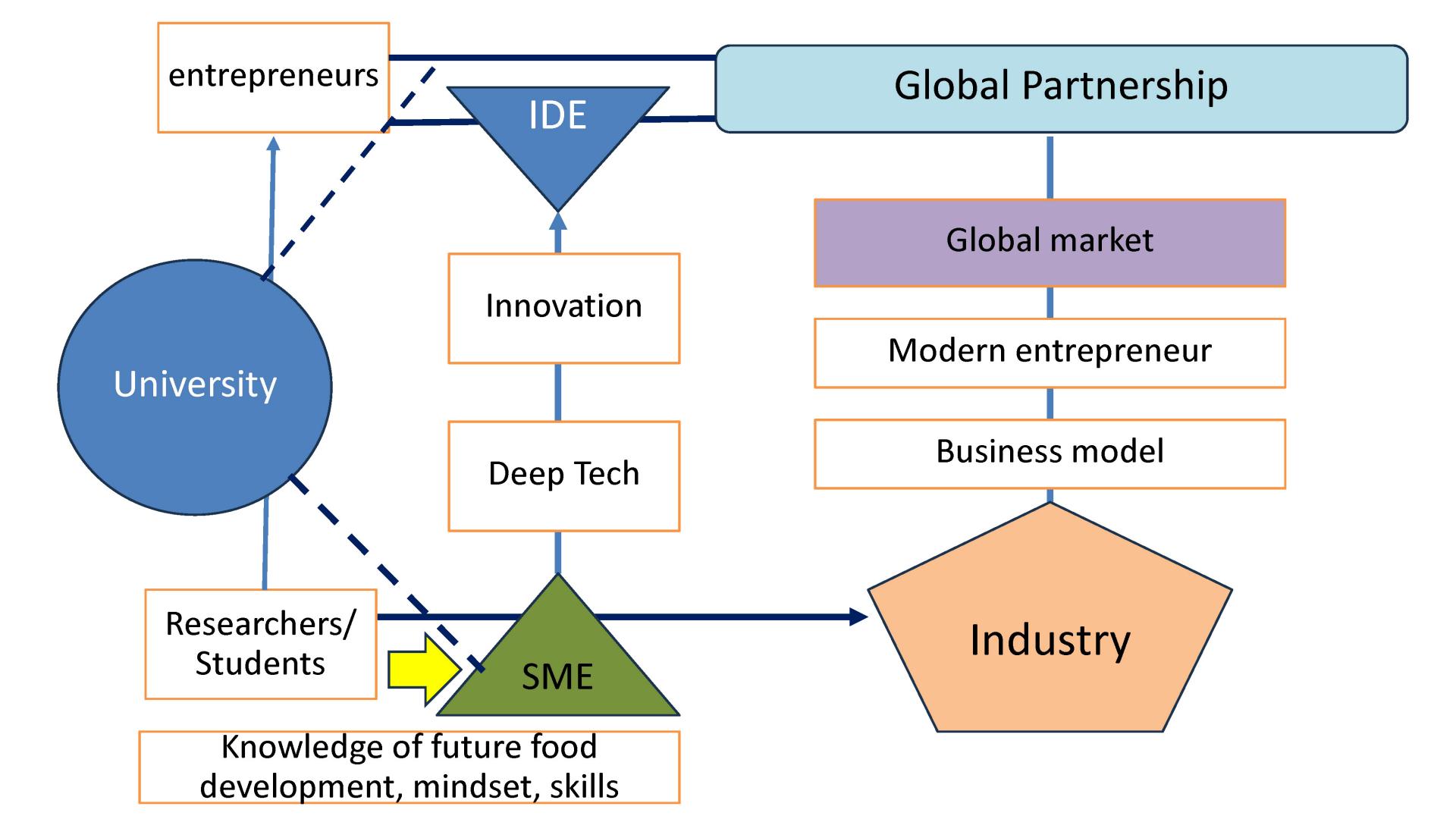
Thai
Corporates

Startups/ IDEs

**RDI** units

**Strategic Partners** 

- Deeptech Accelerator Alliances
- Thai & Intl. corporates
- University & U. Holding Company Intl. Accelerator, VC/CVC





#### PMUC- Deep Science & Technology Accelerator 2020-2022

**NSTDA** 

and i

#### 11 Accelerators

**KMITL** 

3 years

189 M

Manager

**Focus** area



CUINNOVATION

CU





**MUMT** 







NU





**Smart Citys** 

SUT





Food Innovation





Healthcare-**Oriented Deep** Tech Venture Builder

**INT, MU** 





KU

Technology, Food Innovation Natural Product **Innovation** 





Accessible Design

for Elderly well-

being: Food,

Cosmeceutical and

Physical safety

TU



ผศ.ดร.ชลกาญจน์ วงศ์ก่อทรัพย์

Industrial

Robotic

**KMUTNB** 



KRIS

ผศ.ดร.รัชนี กุลยานนท์

Smart

Materials,

Devices and



**KMUTT** 

KM

ΑI IoT Robotic



#### **Deep Science and Technology acceleration process**

**Technology Scouting** 

**Accelerator** 

Research and **Technology Development Portfolicand financial** 

2

**Business analysis,** market technology feasibility, freedom to operate analysis

3

**Business model** canvas and validation

**Open innovation approach** (identify own process as well as involving expert throughout supply chain) mentoring, coaching and training by industrial and business expert

6

#### **Business** matching

#### **Exit strategy** • การนำไปใช้จริง,

- การ spin off เป็นรูปบริษัท
- มีการใช้งานจริงของ product service solution,
- Tech licensing ให้กับ real sector,
- การขาย IP,
- Third party investment

Event

#### ที่มีผู้เข้าร่วม

 Real industrial sector

8

- · Investor (demo day)
- introduce technology team ให้กับ investor

# Deep Science & Technology Accelerators Platform เกิดการร่วมลงทุน 972 ล้านบาท

งบประมาณ บพข. **189.45** ล้านบาท

2563 - 2565



ผลตอบรับจากโครงการ

## 11 ACCELERATORS

84 STARTUPS

อยู่ระหว่างเจรจาร่วมลงทุน **5 STARTUPS 628** ล้านบาท

**11 LICENSING** มูลค่าโดยประมาณ **475** ล้านบาท 5 CO-RESEARCH มูลค่าโดยประมาณ 30 ล้านบาท 22 STARTUPS
เข้าร่วมงาน
IPI TECHINNOVATION
2023 ณ ประเทศสิงคโปร์





























#### TECHNOLOGY COMMERCIALIZATION Innovation One



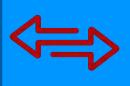






#### Research and Development

- ► IP
- ► Know How
- PrototypeFreedom to
- Operate



Intermediation







National Infrastructure (NQI)



COMPANY







CUSTOMER



**MARKET** 

**TECHNOLOGY TRANSFER** 

TECHNOLOGY DIFFUSION



**FEEDBACK** 



**TECHNOLOGY TRANSFER FLOW** 



### Private sector as "the research co-funder"



- PMU-C partial support in cash)
  - in cash)
    Funding agency (public/private)
    joint venture more than 20% (in

cash: 10% and in kind: 10%)



- Government agencies
- Educational Institutions
- Research Institutes



funder

- PMU-C partial support (only in cash)
- Private sectors contribute
   more than 50%

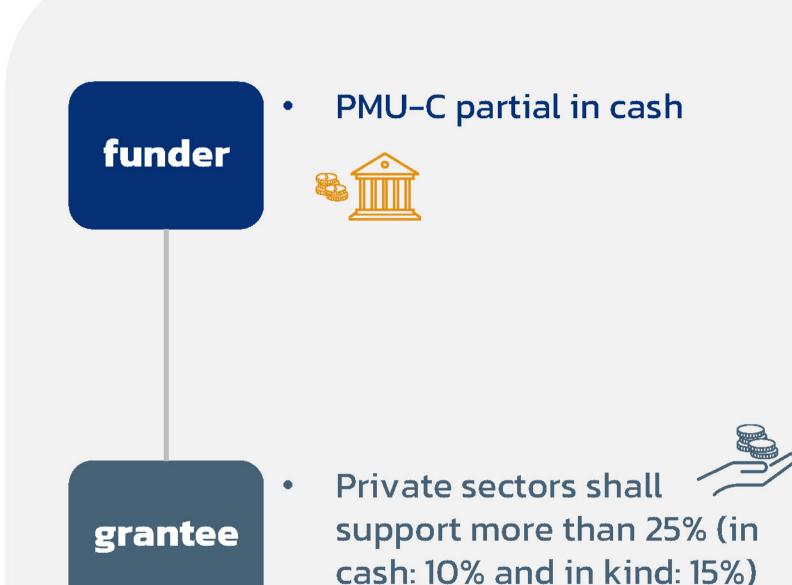


- Government agencies
- Educational Institutions
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- Private sectors





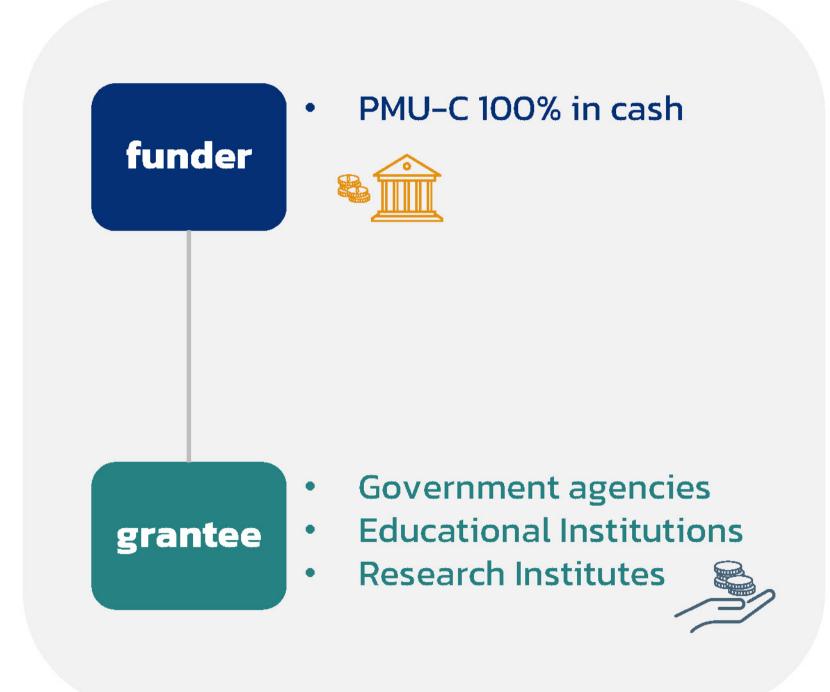
## Private sector as "the research grantee"



- Preliminary basic research from the private sector
- Collaboration with government research agencies
- Verifiability of private sector's financial system



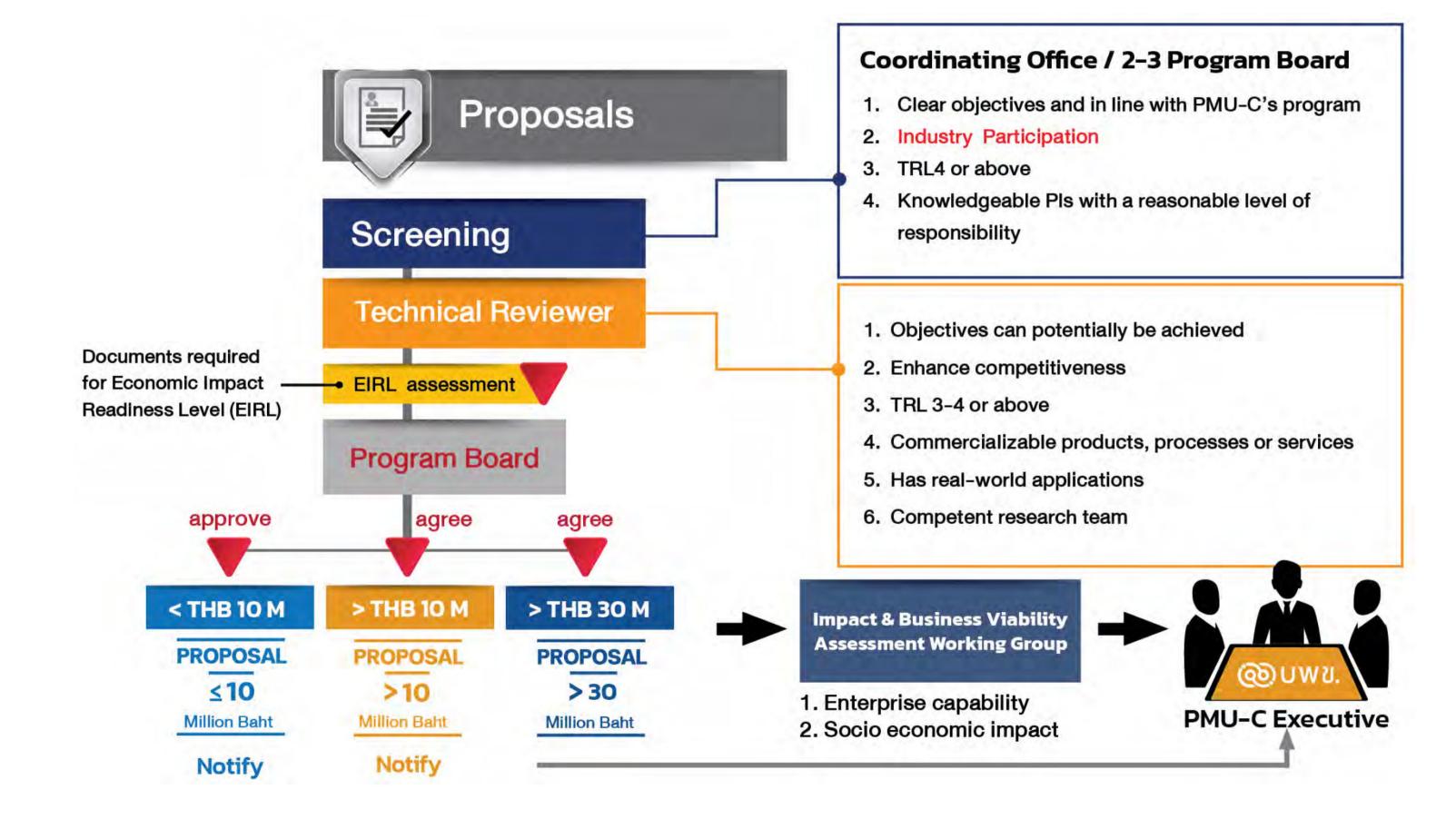
## Funds for "the public benefit requirement"



- NQI
- Infrastructure
- Policy



## **Proposal Assessment Process**



## Functional Ingredient and High Valued Agricultural Products and Health Foods



#### **Examples of research topics**

- Production of health and functional food products meeting the market demand by employing advanced technologies
- Development of biological processes for the production of food ingredients and natural products, upcycling of agricultural and agro-industrial wastes, and circular agricultural and food production
- Development of equipment and machines to support farmers and food processing SMEs



Pilot plant for standardized herbal extract

#### **Highlights**

- Development of high-value products from porcine placenta functional ingredients
- Evaluation of consumption safety and effects of functional drink containing tuna oil on working memory, emotional stresses, and aging process in perimenopausal and menopausal women
- Pilot plant for standardized herbal extract



Porcine placenta functional ingredients



## THANK YOU

More Information https://pmuc.or.th/